Co-funded by the European Union

EIT Health'i toetusvõimalused ettevõtetele

Triin Vakker, Tartu Biotehnoloogia Park
triin@biopark.ee
25. märts 2025

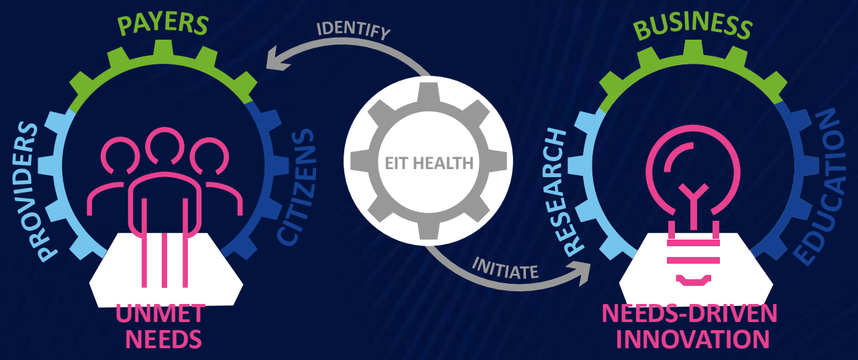
What is EIT Health?

Co-funded by the European Union

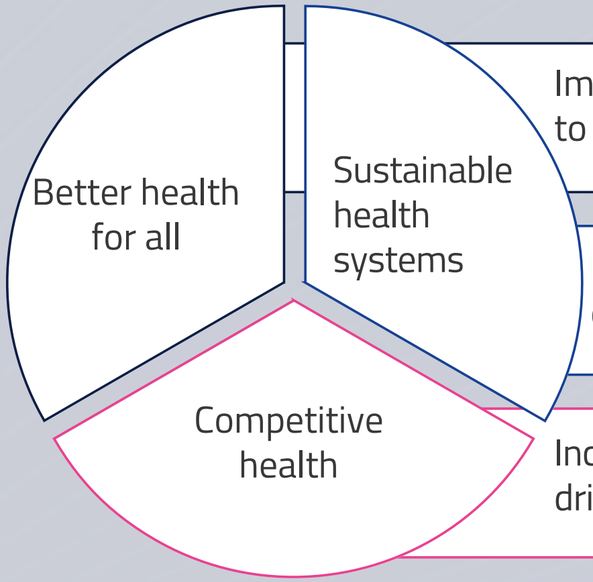
EU initiative to support Innovation in healthcare

- financial support
- education
- network
- access to investors

~ 50 support programs opened every year!



EIT Health Goals



Improve the outcomes that matter to people to enable them to live longer, healthier lives

Increase efficiency, reduce wasteful spending and costs and improve access to high quality care

Increase investment, create high quality jobs, and drive growth in an innovative health economy

urope’s largest health innovation community

EIT Health operates at the centre of a dynamic community, connecting approximately 120 world-class organisations and leveraging their collective expertise to foster the brightest ideas, businesses, and talent.

What are the biggest challenges for health and biotech start-ups?

1 **Understanding how to do business in health care sector, diversity in EU**

2 **Financial support and access to investors**

3 **Implementation, regulatory and reimbursement by Health Care Payers**

4 **Scaling out to international markets, access to relevant stakeholders**

The CE mark is mandatory for products (incl. software, tests, etc.) that are regulated by the Regulation on Medical Devices and In-vitro Diagnostics. GDPR. Clinical, economical and safety evidence should be provided to payers.

EIT Health has support programs to face all these challenges!

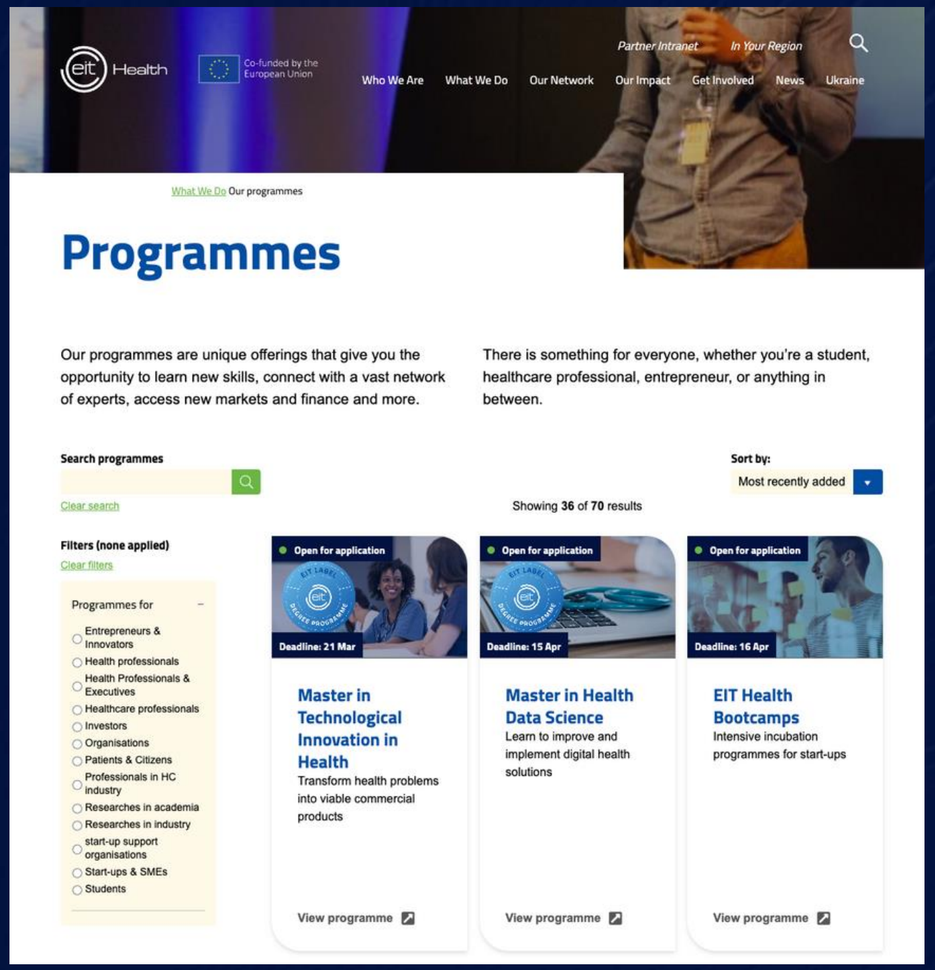
EIT Health

Co-funded by the European Union

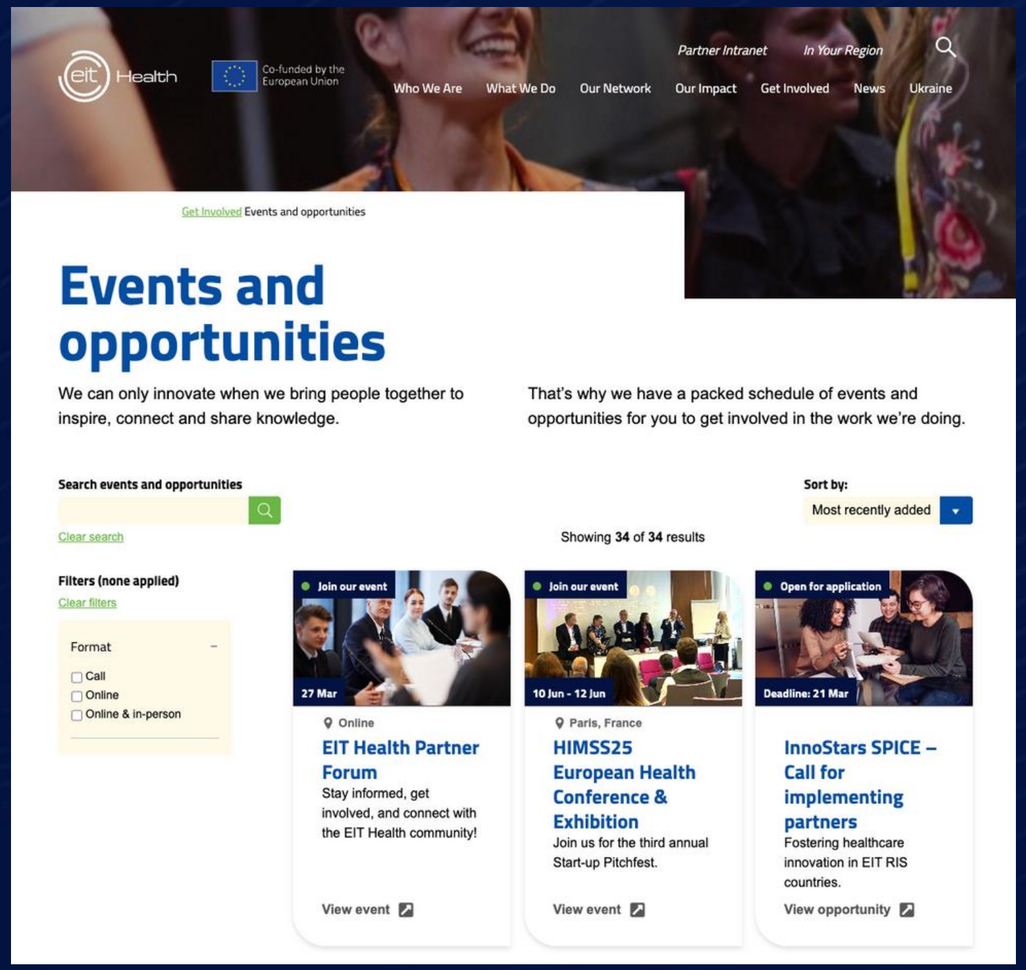
Where to get info on different support programs?

Co-funded by the European Union

https://eithealth.eu/what-we-do/our-programmes/



https://eithealth.eu/get-involved/events-and-opportunities/



Support for SME or start-up’s

Co-funded by the European Union

1. Apply for funding to build your proof of concept
2. Connect with world-class mentors
3. Get support and funding
4. Become part of our thought leadership agenda
5. Engage with the most current topics in health innovation
6. Support from the Regional EIT Health Staff

Understanding how to navigate the health sector business landscape and the diversity of the EU.

Co-funded by the European Union

1. **Mentoring and Coaching Network**
2. **Training and Online Courses –** RIS Academy, Bootcamps, Summer Schools
3. **Degree Programs -** MSc Programs, PhD Module
4. **Jumpstarter Workbook –** A practical guide to developing a business plan
5. **A Framework for Innovation in Healthcare –** IML/TRL definitions and key steps to market
6. **i-Days 2025 -** happening in across Europe October-November 2025

Scaling out to international markets, access to relevant stakeholders

Co-funded by the European Union

1. **Matchmaking events and EIT Health Summit** (November 2025)
2. **Innovation projects together with EIT Health partners**
3. **User Validation Lab (ULab) connects you with end-users over EU for validation**
4. **Brigehead program - connecting scale-ups with top accelerators to expand to new markets**
5. **Network of collaboration leads to find suitable partner for projects, new customers**
6. **Access to EIT Health partners, advertise your solution in network of >5000 professionals**
7. **Overview of Health Care systems in EU**
8. **WorkInHealth Foundation – matching recruiters and talents across the sector in EU**

Support programs by maturity level

Co-funded by the European Union

IDEATE
- Business plan bootcamps
- Educational programmes with entrepreneurship and professional pathways

INCUBATE
- Mentorship
- Product testing & validation
- Entrepreneurship training
- Competitive funding opportunities

ACCELERATE
- Exposure to international investors
- Access to top talent
- Collaborate with world-class quality experts
- Opportunities to join consortiums
- Network services

SCALE
- Access to new markets
- Ready-made international network
- Alumni network
- Think Tank thought leadership forum

Launch & build your business /start-up

Grow your business/scale-up

TECHNOLOGY READINESS LEVEL

IML/TRL 1 | TRL 2 | TRL 3 | TRL 4 | TRL 5 | TRL 6 | TRL 7 | TRL 8 | TRL 9

Bootcamps: Patient Innovation, Women Entrepreneurship, MedTech & Regulatory
Education programs: Innovation Days, Summer Schools, Fellowships, Masters & PhD modules
Programs: Jumpstarter
Support: Access to new markets, international network, alumni network, Think Tank

EIT Health's impact so far

Co-funded by the European Union

Business Creation

2,998

more than 2,998 start-ups supported

€1 bn

raised more than €1 b investment

Education

143k

citizens have been empowered to foster healthier living and prevent disease

65,000

graduates and professionals trained

Innovation

143

innovation projects supported

123

products or services brought to market

EIT Health support for Estonian start-ups

Co-funded by the European Union

Antegenes

Digital health company implementing advanced genetic tests for personalized prevention of cancer and other complex diseases

Estonia

2018

Total Funds Raised: €2.84 million

Biometric OÜ

Developing, producing, and marketing novel dental implant systems linked with virtual planning and augmented surgery

Estonia

2016

Total Funds Raised: €50 thousand

Cognuse

Digital health company building IT solutions for healthcare professionals and patients

Estonia

2010

Total Funds Raised: €900 thousand

Neuroactive

Developing a web-based platform which will enable anyone to incorporate advanced machine learning technology into their projects

Estonia

2016

Total Funds Raised: €10 thousand

ReCov OÜ

Estonia

2019

Industry: Health

Visit the company website

Virtuaallahendusd OÜ (Medaid)

Provides home nursing services

Estonia, Singapore

2019

Total Funds Raised: €10 thousand

Industry: Health

Documental Ltd

Secure, web-based decision support tool designed for staff of mental health services

Estonia

2016

Total Funds Raised: €50 thousand

Healbed.com

Helping people to recover and deep relax through low-frequency sound waves

Estonia

2015

Total Funds Raised: €30 thousand

Interspectrum

Designing and manufacturing optical and ftir spectroscopy instruments

Estonia

1991

Total Funds Raised: €1.41 million

Dermtest

Complete medical photo management toolbox for skin and wound care

Germany, Estonia

2013

Total Funds Raised: €30 thousand

Industry: Health

Nanordica Medical

Advancing anti-bacterial wound care producs

self diagnostics

Rapid molecular testing

https://eithealth.eu/our-network/our-supported-start-ups/

EIT Health Innovators Community

Co-funded by the European Union

It is a multidisciplinary **community of innovators.**
A community of over **3000+ members.**
You can join them in building the future of healthcare.
Job opportunities, training, networking, events.

Join the Innovators Community!

https://community.eithealth.eu/

Subscribe to the Tartu Biotechnology Park newsletter

EIT Health

Co-funded by the European Union

TARTU BIOTECHNOLOGY PARK